AHMED MOHAMED ABDALLAH AHMED

ERP IMPLEMENTATION & DIGITAL TRANSFORMATION

SELECTED PROJECT PORTFOLIO

ERP Project Management | Odoo Techno-Functional | Business & GAP Analysis

Jeddah, Saudi Arabia • +966 56 500 6850 • Mr.AhmedAbdalla@gmail.com

PORTFOLIO OVERVIEW

Cross-sector Odoo implementation portfolio covering enterprise ERP programs, functional consulting, technical administration, business analysis, process mapping, UAT and post-go-live optimization. Projects span Saudi Arabia, Egypt and selected international client operations.

Delivery environment	Portfolio coverage
Current in-house program	Habib group: trading & catering, water manufacturing, distribution and MenaITech HR
Implementation consulting	OdooTec: 17+ implementations reported in CV, across multiple industries
Earlier implementation work	Kam financial consulting and El Rabat Group: manufacturing, F&B, construction and trading
Delivery capabilities	ERP project leadership • AS-IS/TO-BE • GAP analysis • Odoo techno-functional • integrations

WHAT I DELIVER

- Lead end-to-end ERP programs from discovery and scope definition through configuration, UAT, go-live and stabilization.
- Run enterprise-wide stakeholder workshops, requirement gathering and GAP analysis across finance, procurement, inventory, operations and HR.
- Coordinate functional consultants, developers, QA and support; manage change requests, risks, milestones and executive reporting.
- Apply Odoo functional and technical-administration capabilities, including Studio, access rights, automated/server actions and report changes.
- Use AI-assisted workflows for documentation, requirements structuring, analysis and reporting; assess AI-enabled ERP use cases.

HOW TO READ THIS PORTFOLIO

Projects and client names below are drawn from the supplied CV. Descriptions reflect documented industry or program scope; project-specific budgets, team sizes, measured benefits and completion dates are intentionally omitted where not supplied.

01 / HABIB GROUP — ENTERPRISE TRANSFORMATION

ROLE ERP Project Manager | Approximately 2 years (current)

Multi-company Odoo ERP delivery and MenaITech HR implementation, with cross-department business analysis, integration coordination and ongoing ERP governance.

Project / entity	Documented business scope
Habib for Trading	Trading & catering
Habib Industrial Investment & Trading	Water manufacturing & bottling
Karam Al Badia	Water distribution
Human Resources — MenaITech	MenaPay, ME & TA HR implementation

PROGRAM RESPONSIBILITIES

- Direct implementation activities across multiple companies, coordinating requirements, project plans, stakeholders, vendors, UAT, training and post-go-live priorities.
- Conduct cross-functional business and GAP analysis; translate departmental requirements into configured workflows, customizations and change requests.
- Support manufacturing, purchasing, inventory, finance, POS and HR process alignment and operational controls.
- Coordinate MenaITech–Odoo integration requirements, including employee and cost-center mapping and accounting alignment.
- Support Odoo attachment-storage integration with Google Cloud Storage and external integration coordination.
- Combine Odoo techno-functional administration with AI-assisted analysis, reporting and documentation.

REPRESENTATIVE DELIVERY LIFECYCLE

Phase	Typical leadership contribution
Discover & analyze	Stakeholder workshops, process mapping, GAP analysis and scope prioritization
Design & build	Functional configuration, development coordination, access and reporting requirements
Validate & launch	Testing, UAT, training, deployment readiness and issue escalation
Stabilize & improve	Post-go-live support, change control, controls improvement and adoption

02 / ODOOTEC — CONSULTING & IMPLEMENTATION PORTFOLIO

ROLE Senior Business Consultant (2021–2022) → ERP Project Manager (2022–2024)

17+ client implementations reported in the supplied CV, spanning retail, manufacturing, construction, property management, hospitality and logistics.

Selected client / project	Sector / scope
Oud Milano — Abdul Samad Al Qurashi Group	Retail sales & manufacturing
EQ Holding (UAE, Egypt, Saudi Arabia, Lebanon)	Retail sales & restaurants
El Robaya	Well drilling & construction
El Qahtani Trading & Constructions	Trading & construction
Teyf Al Assema	Property management
Al Rajhi for Trading	Trading & property management
Al Yamamah	Property management
Makkiyoun	Real estate development
Binaa & Namaa	Trading & construction
Stogo Logistics Services	Logistics
Golden Lines	Lifts manufacturing & projects
Al Youni / Alia Tiba / Sadim Al Majd	Construction
RFID — Canada	Logistics & trading
Sulb El Jizera	Construction
Al Zaidi Group	Manufacturing & trading

CONSULTING AND PROJECT DELIVERY

- Managed full-cycle implementation engagements: discovery, scope, planning, solution design, configuration oversight, UAT, go-live and support.
- Performed client-side business analysis, GAP assessments and process optimization across diverse industries.
- Coordinated developers, consultants and customer stakeholders; managed changes, escalations, user training and documentation.

03 / EARLIER ODOO IMPLEMENTATION EXPERIENCE

KAM COMPANY FOR FINANCIAL CONSULTING & AUDITING

ROLE Internal Auditor & Odoo Implementer | 3 years

Odoo 13 implementation across Finance, Inventory, Sales, Purchasing and POS for manufacturing, food service and other client sectors.

Representative clients	Sector
El Helow Style	Office furniture manufacturing & showroom
Nile Garden / El Nile Factories	Olive & citrus / fiberglass manufacturing
El Agamy / El Andalousia / El Tawoos	School chairs / wood / vinegar & flour manufacturing
El Thawra / Tasa and Gebna / Keshmalk	Food & beverage
Crispers / Macan	Food & beverage
Advanced Networks / Farag / Team Work	Network & building construction
Vision / First Hand	Advertising / houseware importing

Implementation scope: requirements workshops, specification drafting, Odoo configuration, developer coordination, testing, training and go-live support.

EL RABAT GROUP — FREELANCE IMPLEMENTATION

ROLE Technical & Financial Implementer | 2 years

Entities: Ifoora, HDL Egypt, Silver for Supplies and Dan Fresh Factory. Delivered Odoo 13/14 startup implementation, functional configuration, solution design, test planning, developer coordination and deployment support.

CROSS-PORTFOLIO EXPERTISE

Functional & business	Technical & delivery
Business analysis • GAP analysis • AS-IS/TO-BE	Odoo Studio • automated/server actions • access rights
Finance • procurement • inventory • manufacturing	Reporting • UAT • deployment • post-go-live support
Stakeholder workshops • process optimization	Google Cloud Storage • MenaITech integration coordination
Audit-ready controls • change management	AI-assisted analysis and documentation

QUALIFICATIONS

PMP® | Odoo Certifications v15 & v16 | AI & Data Science Diploma | B.Com. Accounting, Cairo University

Project details, references and supporting documentation can be provided during recruitment discussions where confidentiality permits.