AHMED MOHAMED ABDALLAH, PMP

ERP Manager | ERP Project Manager | Odoo Techno-Functional Consultant | Digital Transformation

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PROFESSIONAL SUMMARY

PMP-certified ERP Manager with 16+ years of experience across financial accounting, internal audit and ERP, including 7+ years of Odoo ERP implementation. Currently leads a multi-company Odoo 19 program in Saudi Arabia covering accounting, ZATCA e-invoicing, purchasing, inventory, manufacturing and point of sale. Delivered 17+ Odoo implementations across retail, manufacturing, construction, real estate and logistics. Combines business process analysis (As-Is / To-Be, fit-gap analysis) with hands-on techno-functional delivery: Odoo Studio, automation rules, server actions (Python), reports, integrations and internal controls.

CORE COMPETENCIES

- **ERP Leadership:** ERP Program Management | Odoo Implementation | Go-Live | Odoo Upgrade and Migration | Vendor Management | Change Requests
- **Business Analysis:** Requirements Gathering | As-Is / To-Be Process Mapping | Fit-Gap Analysis | UAT | End-User Training
- **Techno-Functional:** Odoo Studio | Automation Rules | Server Actions (Python) | QWeb Reports | Access Rights and Record Rules | Data Migration
- **Finance and Compliance:** Financial Accounting | General Ledger | Saudi VAT | ZATCA E-Invoicing | Internal Controls | Audit Trail | Internal Audit
- **Digital Transformation:** Process Automation | Approval Workflows | Executive Dashboards and Reporting | Cloud Integrations

PROFESSIONAL EXPERIENCE

ERP Manager / ERP Project Manager **Oct 2024 – Present**

Habib Group (Habib for Trading & Industrial Investment, Al Habib Catering & Contracting), Jeddah, Saudi Arabia

- Lead the group's multi-company Odoo ERP program across trading, catering, contracting and water manufacturing companies, covering accounting, purchasing, inventory, manufacturing, point of sale, projects and approvals.
- Delivered the water factory manufacturing go-live (May 2025) and the Habib Trading accounting go-live (Jan 2026), including Saudi ZATCA e-invoicing, FIFO and lot-tracked inventory.
- Managed the Odoo 18 to Odoo 19 upgrade (live May 2026) and post-upgrade stabilization in coordination with Odoo S.A.
- Built 420+ in-house Odoo enhancements: Studio fields and views, 60+ QWeb print templates and reports, 130+ approval rules, automation rules and server actions, delivering about 600 development hours without external vendor cost.
- Designed ERP internal controls: multi-level approval workflows aligned with the authority matrix, restrictive audit trail, journal deletion logs, lock-date governance and a user access and role matrix.
- Implemented MenaITech HR-ERP and the payroll-to-Odoo accounting integration; integrated Odoo attachments with Google Cloud Storage to control database growth.
- Automated ZATCA compliance monitoring (scheduled alerts for invoices not reported) and supported monthly VAT return reviews.
- Run requirements workshops, fit-gap analysis, UAT and end-user training; manage change requests with Odoo; deliver a weekly ERP status report to the CEO.

ERP Project Manager / Senior Business Solutions Consultant **Sep 2020 – Nov 2024**

OdooTec, Odoo Gold Partner, Jeddah, Saudi Arabia

- Delivered 17+ full-cycle Odoo implementations for clients in retail, construction, logistics, real estate and manufacturing in Saudi Arabia and abroad.
- Led pre-sales, requirements documentation, solution design, configuration, data migration, end-user training and post-go-live support.
- Planned and delivered projects within agreed scope, budget and timeline; managed client relationships and project progress reporting.

Internal Audit Manager & Odoo Implementation Manager **Dec 2019 – Mar 2021**
KAM Company for Financial Consulting and Auditing, Giza, Egypt

- Implemented Odoo 13 across finance, inventory, sales, purchasing and point of sale for manufacturing and food and beverage clients, from system analysis to go-live support.
- Translated business requirements into implementation specifications; trained end users and coordinated customizations and testing with developers.

Odoo Implementer (Freelance) **May 2019 – Sep 2020**
El Rabat Group (HDL Egypt, Dan Fresh, Ifoora, Silver for Supplies), Egypt

- Implemented Odoo 13 and 14 end to end: solution design, configuration, client onboarding and support.
- Prepared test cases (unit, system integration, regression, UAT) and system design documentation.

Chief Accountant **Jan 2014 – Nov 2019**
Egyptian for Pasteurized Egg Products Industrial Company (EPEC), Cairo, Egypt

- Prepared financial statements and monthly management reports (P&L, budget vs. actual, reconciliations) on i-AXIOM Cloud ERP (Oracle).
- Controlled the general ledger and chart of accounts; prepared monthly VAT returns and quarterly withholding tax returns; coordinated with internal and external auditors.

Senior Accountant **Jan 2012 – Dec 2013**
Sheffield Egypt, Giza, Egypt

Internal Auditor **Sep 2009 – Dec 2011**
ATC Group (Ashraf Abdel Ghany Office, Chartered Accountants & Tax Experts), Cairo, Egypt

EDUCATION

Bachelor of Commerce, Accounting – Cairo University, 2009

CERTIFICATIONS

- Project Management Professional (PMP), Project Management Institute (PMI) – valid through March 2030
- Odoo Functional Certification – versions 15 and 16
- AI and Data Science Diploma – INSTANT Software Solutions (Python, SQL, Power BI, Machine Learning)
- PMI AI courses, 2026: Generative AI Overview for Project Managers; Data Landscape of GenAI for Project Managers; Seven AI Project Patterns; Cognitive Project Management in AI (CPMAI)
- Accounting Diploma – General Ledger, Chart of Accounts, Excel and Peachtree

TECHNICAL SKILLS

- **ERP:** Odoo 13 to 19 (Accounting, Inventory, Purchase, Sales, Manufacturing, Point of Sale, Projects, Approvals, Helpdesk, Maintenance, Studio), MenaITech HR-ERP, i-AXIOM Cloud ERP (Oracle)
- **Technical:** Automation Rules, Server Actions (Python), QWeb Reports, Access Rights, Data Import and Migration, SQL, Power BI, Advanced Excel
- **Cloud and Integration:** Google Cloud Storage, Google Workspace, Microsoft Azure

LANGUAGES

Arabic – Native | English – Professional Working Proficiency | German – Basic